Leadership Summary: Andy Liwen

AI Pioneer | Accomplished Senior Executive | Proven Transformationalist | Power Teams Builder

Technology | Security | Network | Product | Leadership | Healthcare | Biz Dev | Sales | Innovation

Business Value

Leadership in Technology as a Business Advantage: I lead from the front and get totally emersed with each project. I make technology and business dance together as one powerful couple.

Tech, Architecture, and Security: I am a leader in digital strategy with mastery of privacy and security in systems, networks, and identity. Yet I am an architect, love to program, and write "damn fine" code.

Strategic Business Services: I have led huge solution teams, opened new markets, and built *de novo* business models. Things happen thru powerful, cross-functional teams that I have nurtured.

The AI Lever: I am your unfair advantage with AI. I helped found and did novel work at AT&T's lab. I can powerfully turn your vision, hopes, and dreams of AI into sustaining growth – now.

Testimonials | Portfolio Excerpt

World's Largest Community Oncology Practice: After assisting in the machine learning project to support precision medicine, a novel AI plan was created for a care coach. The EVP cited I was the only person in the world who could have created such a solution that brought the disenfranchised parties together.

Cisco's Smart + Connected Communities: Launched in western MA where the architecture still runs. Overcame 28% unemployment by aligning 51 different business and government leaders. Brought in investors to provide jobs training. Revitalized healthcare with a partnership with Harvard Med.

1 Million Parttime: Assisted Cisco's NYC data center deal team by writing the paper "Data Center of the Future," winning the $2B contract and creating the highest sales manager commission of $1.2M.

Army Transformation: Leveled-up a $1.2B Army contract by single-handedly adding $52M & $25M awards to deliver IT services, to stand up a new building, and to relocate 1,000 personnel. I had to find a way for secure and unclassified data to be carried on one wire – receiving an award from JTIC for the innovation.

Software Productivity Consortium: My team at the think-tank building the space shuttle OS was invited to help HP "invent" CORBA networking. I succeed with 12 (the other divisions had over 200)!

Services Offered:

Fractional Executive Leadership: Providing part-time executive leadership in your team and mission to navigate complex challenges, to develop strategic plans, and to achieve business goals.

Compelling Solutions: Crafting research, innovation, transformation, compelling strategies, white papers, business plans, market insight, and change management, that memorialize value.

Project Leadership: Leading critical, cross-functional projects to ensure successful completion on time and within budget, while meeting all strategic objectives and PMBOK paradigms.

Advantage = You + Me:

Proven AI Novel Expertise: You gain unparalleled expertise to turn emergent AI into business results working with a founding principal scientist at AT&T's AI Lab.

Strategic Vision: My experience, business successes, technical acumen, and savant foresight become your unfair competitive advantage to solutions that consume your unique market opportunities.

Mission-Centered Business: A technology executive with business development and sales successes who has built strong teams and transformational solutions with proven market success.

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